

RFP-11-18
HVAC Service, Repair and Replace for Smith County
Bid Tabulation

Bid Respondent	Parts Mark-Up	Service Call Hourly Rate 8:00AM - 5:00PM	Service Call Hourly Rate 5:00PM - 8:00AM	Service Call Holiday Hourly Rate (Contractor's Recognized/Paid Holidays)	Equip./Machine Use & Supplies (M - F; 8 - 5)	Equip./Machine Use & Supplies (After Hours & Holidays)	% of Mark Up	Markup for Refurbished HVAC	Markup for New HVAC	Response Time for Inoperable HVAC system
Wellborn	1.2%	Licensed Tech/\$99.00 Helper/\$23.00 (Combined \$122.00)	Licensed Tech/\$150.00 Helper/\$37.00 (Combined \$187.00)	Licensed Tech/\$198.00 Helper/\$49.50 (Combined \$247.50)	\$25.00	\$25.00	[Blank]	1.4%	1.3%	1 hour or less
Mosby Mechanical	10.0%	Licensed Tech/\$113.00 Helper/\$90.00 (Combined \$203.00)	Licensed Tech/\$169.50 Helper/\$108.00 (Combined \$277.50)	Licensed Tech/\$169.50 Helper/\$108.00 (Combined \$277.50)	\$113.00	\$169.00	10.0%	10.0%	10.0%	60 minutes
Trane US Inc.	25.0%	Licensed Tech/\$85.00 Helper/\$85.00 (Combined \$170.00)	Licensed Tech/\$127.50 Helper/\$127.50 (Combined \$255.00)	Licensed Tech/\$170.00 Helper/\$170.00 (Combined \$340.00)	\$75.00 (Refrigerant Recovery Machine Use - All others No Charge)	\$75.00 (Refrigerant Recovery Machine Use - All others No Charge)	[Blank]	NA (do not provide)	5.0%	4 hours

Purchasing Recommendation:

Primary - Wellborn
Secondary - Trane US